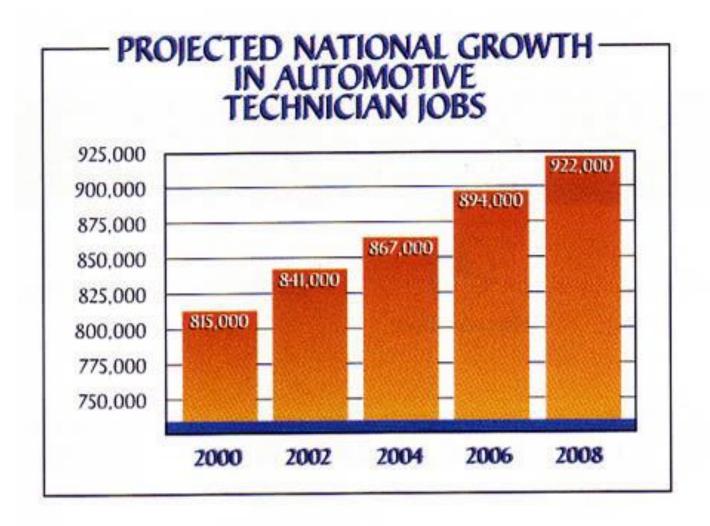
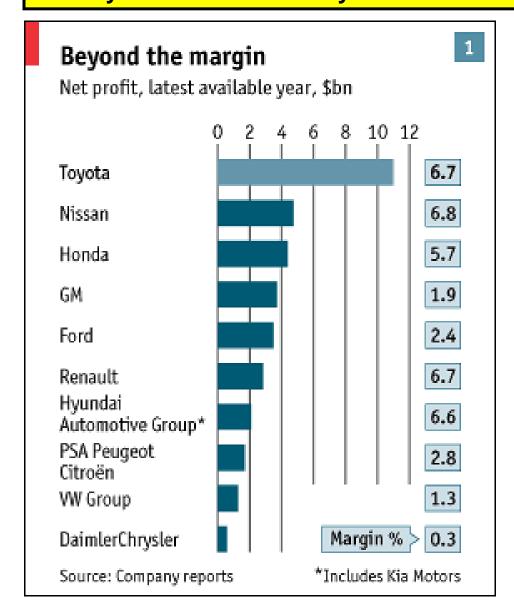
Systems Repair Worksheet Chapter 1 Pages. 1-18 Automotive Careers 52 Points Be Certain to Read the Summary



1. The \_\_\_\_\_ industry's part in the U.S. economy is second only to the food industry!



Health care
Automotive
Electronics

#### Marketing, Sales, and Service

- Buving and Merchandising
- Distribution and Logistics
- e-Marketing
- Management and Entrepreneurship
- · Marketing Communications and Promotion
- Marketing Information Management and Research

**Finance** 

. Banking and Related Services

· Financial and Investment

Business Financial

Insurance Services

Management

Planning

**Human Services** 

Services

Services

and Services

· Family and Community

Personal Care Services

**Education and Training** 

Administrative Support

Professional Support Services

· Administration and

Teaching/Training

Consumer Services

· Counseling and Mental Health

· Early Childhood Development

Professional Sales and Marketing

#### Business, Management, and Administration

- Administrative and Information Support
- Business Analysis
- Business Financial Management and Accounting
- Marketing
- Human Resources
- Management

#### **Hospitality and Tourism**

- · Lodging
- · Recreation, Amusements, and Attractions
- Restaurants and Food and Beverage Services
- Travel and Tourism

#### Law, Public Safety, and Security

- Correction Services
- Emergency and Fire Management Services
- Law Enforcement Services
- Legal Services
- · Security and Protective Services

#### **Government and Public** Administration

- Revenue and Taxation
- Foreign Service
- Governance
- National Security
- Planning
- Public Management and Administration
- Regulation

#### Agriculture, Food, and Natural Resources Animal Systems

- · Agribusiness Systems
- Environmental Service Systems
- · Food Products and Processing Systems
- Natural Resources Systems
- Plant Systems
- · Power, Structural, and Technical Systems

Environmental and **Agricultural Systems** 

### **Foundation Knowledge and Skills**

### **Academic and Technical Literacy**

Employability . Ethics . Systems Teamwork . Career Development Problem Solving . Critical Thinking Information Technology Application Legal Responsibilities . Communication Safety, Health, and Environment

#### **Health Sciences**

#### **Health Science**

- Supportive Services
- Therapeutic Services

#### Arts, A/V Technology, and Communications

- Audio/Video Techniques
- Journalism and Broadcasting
- · Performing Arts
- Printing Techniques
- Telecommunications Techniques
- Visual Arts

#### Information Technology

- Information Support and Services
- Interactive Media
- Network Systems
- · Programming and Software Development



#### Transportation, Distribution, and Logistics

- Facility and Mobile Equipment Maintenance
- Health, Safety, and Environmental Management
- Logistics Planning and Management Services
- Sales and Services
- Transportation Operations
- Transportation/Systems Infrastructure Planning, Management, and Regulation
- · Warehousing and Distribution Center Operations

#### Architecture and Construction

- Construction
- · Design and Pre-construction
- Maintenance and Operations

#### Manufacturing

- Production
- Manufacturing Production Mathematics Process Development
- Maintenance, Installation. and Repair
- · Quality Assurance
- · Logistics and Inventory Control
- · Health, Safety, and

### Science, Technology, Engineering, and

- · Engineering and Technology
- Science and Math (Investigative. Informational, and Educational)
- Environmental Assurance

- · Biotechnology Research and Development
- Diagnostic Services
- Health Informatics

2. The automotive industry is considered \_\_\_\_\_ with both *domestic* & *foreign* manufacturers.

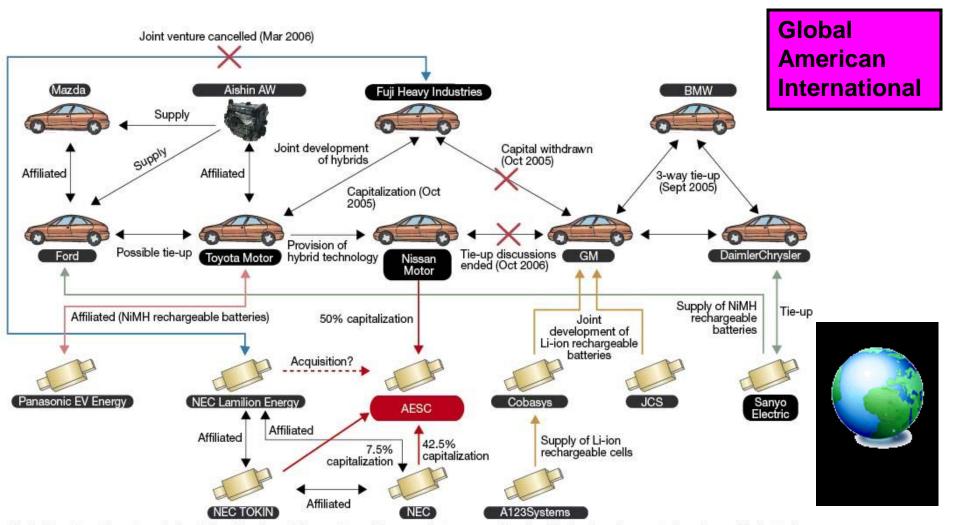
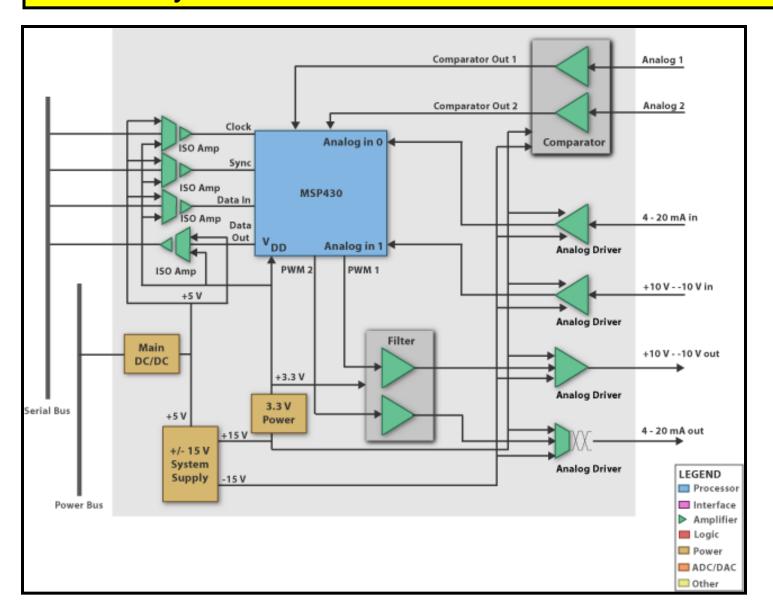


Fig 1 Key Question: Supplying Other Vendors Many automobile manufacturers are involved in the development of rechargeable batteries for hybrid vehicles in cooperation with specific battery manufacturers. AESC, established jointly by Nissan Motor, NEC and NEC TOKIN, is being watched closely to see if it can succeed in delivering product to non-Nissan Group automobile manufacturers.

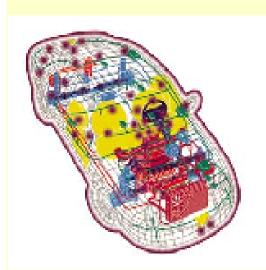
3. A practical understanding of electricity and \_\_\_\_\_\_ is necessary for all auto techs.



Calculus
Electronics
Physics

### **Automotive Careers**

4. Today's automotive or truck technician must have good skills.



- Collision Warning Systems
- Adaptive Cruise Control
- Night Vision
- LED Displays
- Incandescent Lamp Lighting
- UV Front Lighting
- Motor Controls
- Low Tire Pressure Warning
- Reconfigurable Displays
- Electric Vehicle Propulsion Systems
- Cockpit Modules
- Automatic Wiper Control
- Automatic Head/Tail Lamp Controls

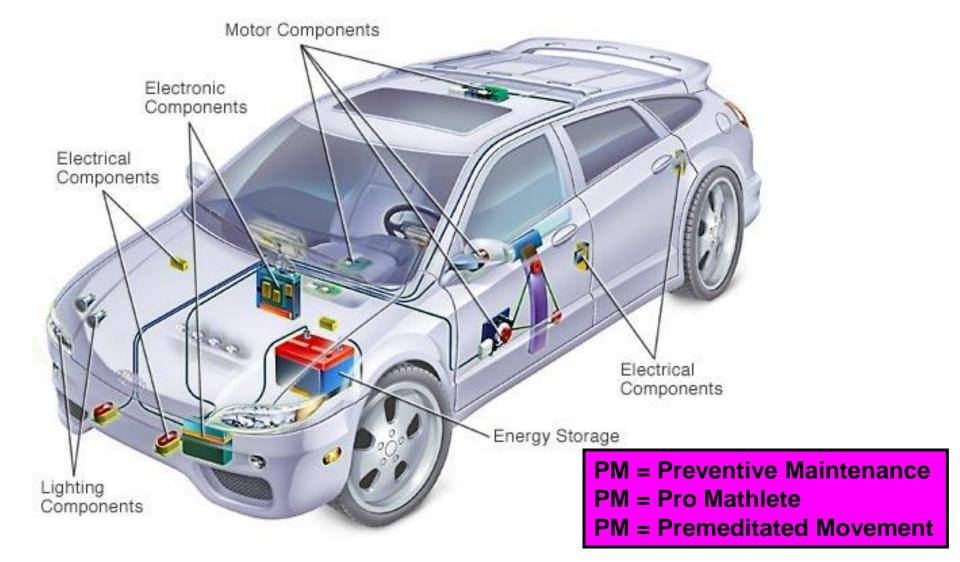
## Where Are We Today?

- Electronic Spark Control
- Body Control Computer
- Speakers and Enclosures
- High Fidelity Music Systems
- Compact Disc Players
- AM Radios
- Anti-Lock Brakes
- Traction Controls
- Engine Control Modules
- Suspension Controllers
- FM Radios
- Power Modules
- Remote Keyless Entry
- Cellular Telephone
- Emergency Call Service
- Satellite Radio
- Remote Start
- CB Radio

- Voltage Regulators
- Anti-Theft Systems
- Electromechanical Instrument Clusters
- Heating/Ventilation/Air Conditioning Controls
- Electronic Instrument Clusters
- Driver Information Center
- Head-Up Displays
- Steering Wheel Controls
- Airmeter Electronics
- Air Bag Electronics
- Pressure Sensors
- Ignition Electronics
- Four Wheel Steering Systems
- Vehicle Stability Control Systems
- Automatic/Remote Mirror Control Power Train and Transmission Control Modules

**Finance** Music Diagnostic

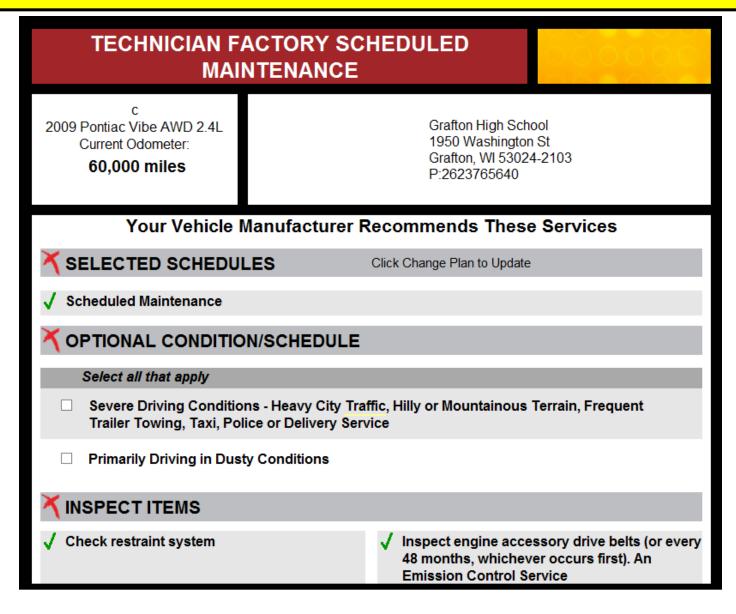
5. \_\_\_\_\_ (PM) are services performed at regularly scheduled intervals designed to prevent problems.



6. Failure to follow PM schedules can result in warranty coverage being denied. *True or False* 

Maintenance Schedules				
Normal Use Maintenance (Scheduled Maintenance )  Miles Kilometers Months	5,000 8,000 N/A	10,000 16,000 N/A	15,000 24,000 N/A	20,000 32,000 N/A
Maintenance Items Show Details				
Replace spark plugs. An Emission Control Service				
Change engine oil and filter (or every 3 months, whichever occurs first). An Emission Control Service	✓	✓	✓	✓
Rotate tires	✓	✓	✓	✓
Replace engine air cleaner filter (or every 24 months, whichever occurs first)				
Inspect fuel tank, cap, cap gasket, and lines for damage or leaks (or every 24 months, whichever occurs first). An Emission Control Service				
Inspect passenger compartment air filter			✓	
Replace passenger compartment air filter				
► Check restraint system				
<ul> <li>Inspect engine accessory drive belts (or every 48 months, whichever occurs first). An Emission Control Service</li> </ul>				
Inspect for tappet noise and engine vibration (or every 48 months, whichever occurs first). An Emission Control Service				
Inspect engine accessory drive belts (or 12 months since last inspection). An Emission Control Service				
Drain, flush, and refill the cooling system (or every 5 years, whichever occurs first). An Emission Control Service				

7. The use of electronic controls has eliminated the need for PM & scheduled service. *True or False* 



8. A \_\_\_\_\_\_ is an agreement by a manufacturer to have its authorized dealers repair, replace, or adjust certain parts if they become defective. *Most warranty work is done at a dealership*.

New Vehicle Limited Warranty							
Coverage	3 yrs/ 60,000 km	5 yrs/ 100,000 km	5 yrs/ 160,000 km	6 yrs/ 160,000 km	8 yrs/ 130,000 km	8 yrs/ 160,000 km	
Base Warranty Coverage (Includes Tires)	/						
Powertrain Component Warranty	/	/	/				
Sheet Metal (Corrosion)	/						
Sheet Metal (Rust-Through)	/	/	/	/			
Specific Hybrid Components*						/	
Emission Control Systems Warranty							
Defects & Performance	/						
Specified Major Emission Components**	1	/	/	1	1		

Guarantee Warranty Lease

9. Warranties may require the owner to pay a certain amount of money called a



Liability













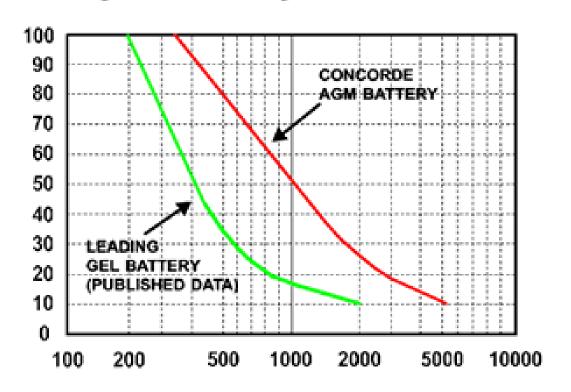




10. A \_\_\_\_\_ warranty decreases the amount of the repair bill covered over time or mileage.

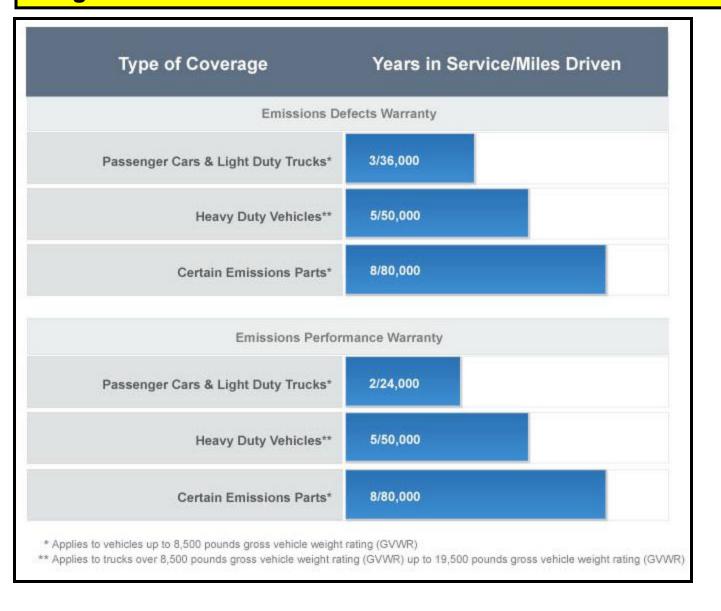
All Lifeline Batteries have a 1 year free replacement & 4 year pro rated warranty.

Life Cycle Performance of GPL-8DL Lifeline Battery against Leading Gel Cell Battery



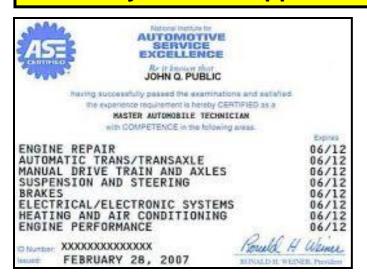
Pro-rated Debated Pro active

11. \_\_\_\_\_ emissions defect and performance warranties are government-mandated.



Global Federal State

12. The \_\_\_\_\_ required to be a good service tech can open many doors of opportunity.



MILWAUKEE AREA Technical College

Knowledge Work Experience Electives

1			-
Curric	ulum effective 2010-2011		
TECH	NICAL STUDIES		Credits
	Semester Order for Full-T	ime Students	Credits
(1)	AUTO2-150	Automotive Fundamentals	2
(1)	AUTO2-151	Electrical Systems and Power Accessories	4
(1)	AUTO2-164	Automotive Internship 1 ‡	1
(2)	AUTO2-152	Heating and Air Conditioning	2
(2)	AUTO2-153	Alignment, Suspension and Steering	3
(2)	AUTO2-154	Fuel Management 1	2
(2)	AUTO2-165	Automotive Internship 2 ‡	1
(M)	AUTO2-156	Fuel Management 3 ‡	4
(M)	AUTO2-157	Engine Concepts	4
(M)	AUTO2-166	Automotive Internship 3 ‡	1
(3)	AUTO2-155	Fuel Management 2 ‡	4
(3)	AUTO2-160	Automotive Accessories	4
(4)	AUTO2-158	Transmission, Transaxles and Drivelines	4
(4)	AUTO2-159	Automotive Brakes	4
GENE	RAL STUDIES		_
	ECON-195	Economics	3
	OR	Any 200-series ECON course	_
	ENG-151 and	Communication Skills 1 ‡	3
	ENG-152	Communication Skills 2 #	3
	OR	ENG-201 and any 200-series ENG or SPEEC	Н
	MATH-113	course College Technical Mathematics 1A ‡	3
	MATH-113	College Technical Mathematics 1A +	3
	NATSCI-169	Energy in Nature, Technology and Society	3
	OR	Any 200-series NATSCI course	
	PSYCH-199	Psychology of Human Relations	3
	OR	Any 200-series PSYCH course	
	SOCSCI-197	Contemporary American Society	3
	OR	Any 200-series HIST or SOCSCI course	
Suga	ested Electives: Six Cr	edits Needed 6	
Jugg	AUTO2-167	Automotive Internship 4 ‡	
	AUTO2-168	Automotive Internship 5 ‡	
	AUTO2-169	Automotive Internship 6 ‡	
	GENST-103	College Success Strategies	
	PHYED-210	An Active Approach to Wellness and Fitness	
	WELDTC-101	Welding Theory 1	
TOTA	AL CREDITS: 67		

13. \_\_\_\_\_ serve as the link between the vehicle manufacturers & the customer.



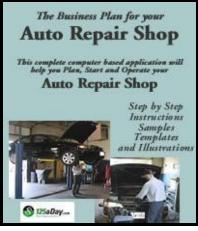
14. \_\_\_\_\_ shops are not associated with a particular automobile manufacturer.











Independent Specialty Franchise

15. \_\_\_\_\_ shops are those that may service only one or two automobile systems.











Independent Specialty Franchise

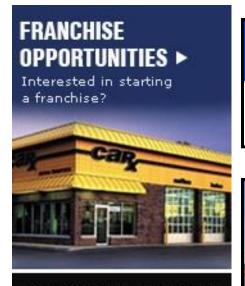
16. \_\_\_\_\_ repair shops are run by large companies such as Firestone, Goodyear & Midas.







Independent Specialty Franchise







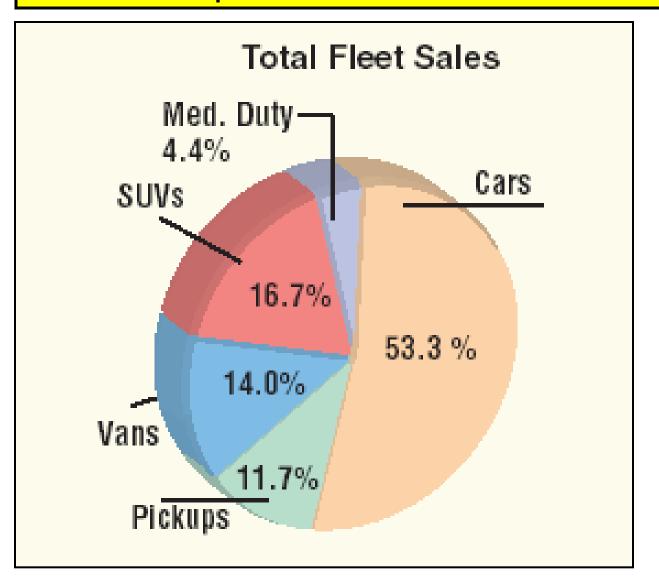








17. Utilities, rental car, delivery service, bus and taxicab companies are examples of \_\_\_\_\_ that need to have their own "in-house" PM service & repair facilities and technicians.



Groups Fleets Organizations

































18. A service technician may be involved in assessing vehicle problems, performing \_\_\_\_\_ tests, making necessary repairs or installing replacement components and preparing cost estimates.



Anesthetic Diagnostic Pre-emptive

19. A large dealership may have a shop \_\_\_\_\_ or \_\_\_\_ or \_\_\_\_ to assist technicians.





foreman or lead tech leader or boss man manager or tech geek







20. A service \_\_\_\_\_\_ or \_\_\_\_\_ is the person who works with customers to discuss their automotive problems, meets with the technician, writes repair estimates & closes the event. *Get Signatures!!* 

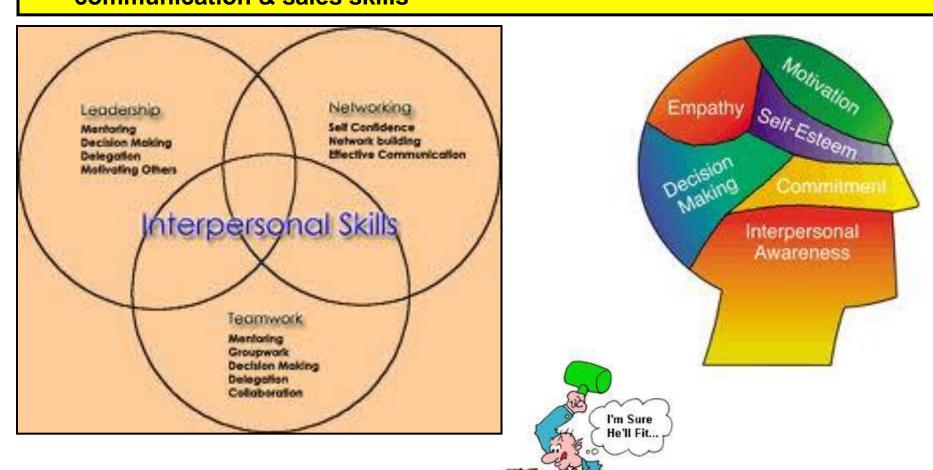






geek or clerk writer or advisor gear head or technician

21. Service consultants need customer \_\_\_\_\_\_, interpersonal communication & sales skills



"One Size

Fits all"

Relations
Abuse
Educational

22. The service \_\_\_\_\_ oversees the service & parts departments as well as the body shop.



Manager Director Representative

22. The service \_\_\_\_\_ oversees the service & parts departments as well as the body shop.







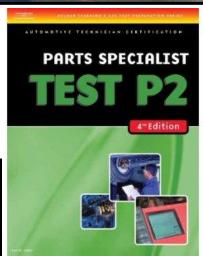
Manager Director Representative

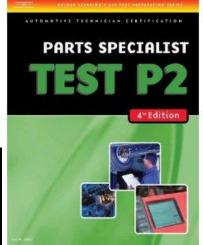
23. The parts position is an excellent career for those who know about cars but would rather not work on them. There is an ASE certification for auto parts counterperson too.





DRUMS





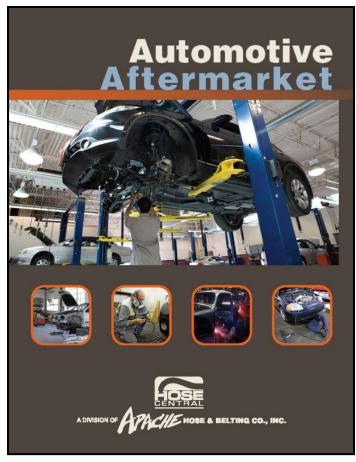
**Counter Person Counter Clockwise Parts Driver** 

24. The \_\_\_\_\_ is the network of businesses that supply replacement parts.



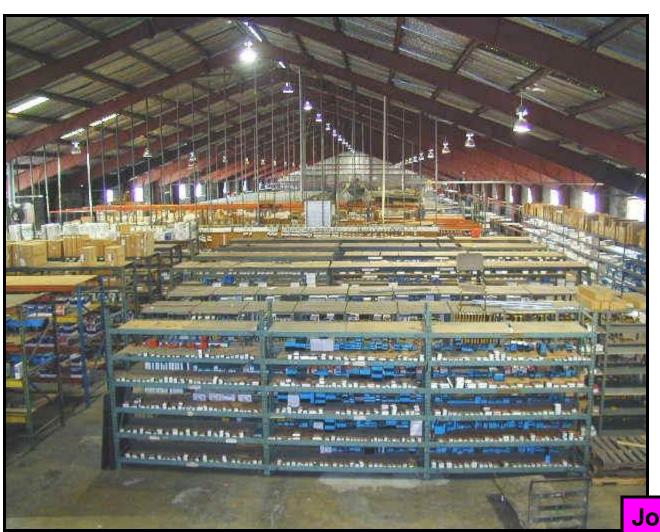
The motor vehicle aftermarket is a significant sector of the U.S. economy employing approximately 4.3 million people in 2008. This industry encompasses all products and services purchased for light and heavy duty vehicles after the original sale including replacement parts, accessories, lubricants, appearance products, tires, collision repairs, service repairs as well as the tools and equipment necessary to make the repair.

Overall aftermarket sales totaled \$280.7 billion in 2008, representing an increase of 0.2 percent over the previous year. Sales in the automotive aftermarket (cars and light trucks) totaled \$210.2 billion while sales in the heavy duty vehicle aftermarket totaled \$70.5 billion.



Afterglow Aftermarket Afterburner

25. \_\_\_\_\_ carry substantial inventories of OEM and aftermarket parts.







Jobber distributors
Warehouse distributors
Electronic distributors

26. \_\_\_\_\_ (NAPA, CarQuest, Auto Zone)sell parts and supplies to shops & "do-it-yourselfers".

















Jobbers Slobbers Robbers































27. Other careers related to the automotive service industry include: recycling, \_\_\_\_\_ claims adjusters, body shop technicians, trainers and instructors.



Insurance Assurance Occurrance











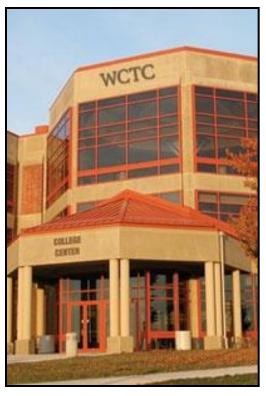














28. As a student, gaining work experience can be done by job \_\_\_\_\_\_, working under a the supervision of a \_\_\_\_\_\_, and part-time work in a co-op or an \_\_\_\_\_\_ program.



Shadowing Mentor Apprenticeship







Planning, management, and movement of people, materials, and goods by road, pipeline, air, rail and water and related professional and technical support services such as transportation infrastructure planning and management, logistics services, mobile equipment and facility maintenance.

Transportation, Distribution & Logistics

#### One Semester Units:

- Auto Collision:
  - o Collision Repair Basics
  - Non-structural Analysis & Repair
  - o Painting & Refinishing
  - Damage Analysis & Electrical Repair
- Auto Technician:
  - Vehicle Basics & General Service
  - o Brake Systems
  - o Electrical/Electronics
  - o Suspension & Steering
  - o Engine Performance & Repair

- Logistics/Supply Chain Management:
  - o Planning & Purchasing Unit
  - Inventory Management & Production
  - Storage & Warehousing
  - Distribution & Transportation Operations

### Required Skills

**Required** of **ALL** Transportation, Distribution & Logistics YA Students Copy this page **FOR EACH** pathway to be completed

CORE SKILLS	Minimum rating of 2 for EACH Check Rating		
	1	2	3
Apply applicable academic knowledge			
Apply applicable career knowledge			
Communicate effectively			
Act professionally			
Cooperate with others in a team setting			
6. Think critically			
Exhibit legal and ethical responsibilities			
Use technology			

SAFETY	Minim	Minimum rating of 2 for EACH Check Rating		
	1	2	3	
Follow personal safety requirements				
Maintain a safe work environment				
Demonstrate professional role in an emergency				

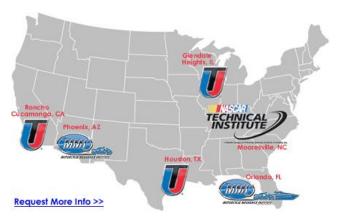
#### Rating Scale:

- 3 = Exceeds entry level criteria | Requires minimal supervision | Consistently displays this behavior
- 2 = Meets entry level criteria | Requires some supervision | Often displays this behavior
- 1 = Needs improvement | Requires much assistance & supervision | Rarely displays behavior

#### Additional Comments -

29. After earning an associate degree, high-end manufacturers offer \_\_\_\_\_\_ education.

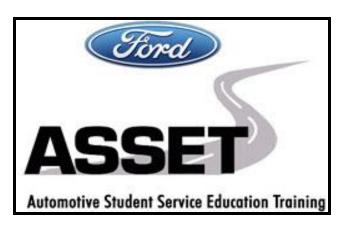








postgraduate baccalaureate apprentice<sup>3</sup>















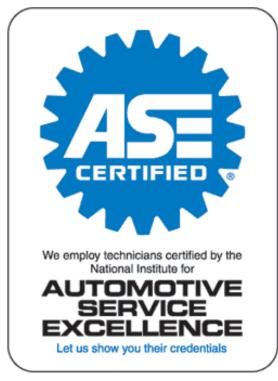




30. There is a need for *lifelong* continuous \_\_\_\_\_ & reading by all professional technicians.



learning training updating



A4 \_\_\_\_\_\_

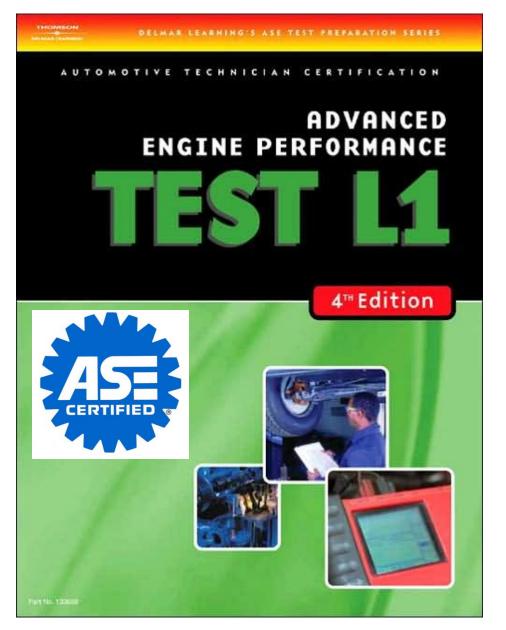
Engine Repair
Manual Transmission
Automatic Transmission
Suspension & Steering
Brakes
Electrical & Electronics
Heating & Air Conditioning
Engine Performance

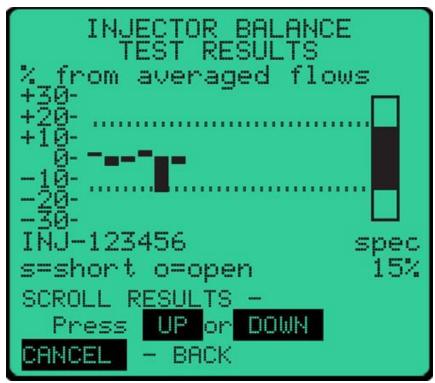
A8



NATIONAL AUTOMOTIVE TECHNICIANS
EDUCATION FOUNDATION

32. The \_\_\_\_ certification covers Advanced Level Engine Performance.





"Driveability"

Service Consultant L1 Parts Counterperson









National Institute for

#### AUTOMOTIVE SERVICE EXCELLENCE

Be it known that

CARL L HADER

has successfully passed the examinations and met the experience requirement prescribed by the National Institute for Automotive Service Excellence and is awarded this CERTIFICATE in evidence of COMPETENCE in the service areas listed below:

#### ADVANCED LEVEL SPECIALIST

AREAS OF DEMONSTRATED COMPETENCE

EXPIRES

AUTOMOBILE ADVANCED ENGINE PERFORMANCE

DECEMBER 31, 2015

GIVEN THIS 31ST DAY OF AUGUST 2010, AT LEESBURG, VIRGINIA

IX8IRORD7HADER

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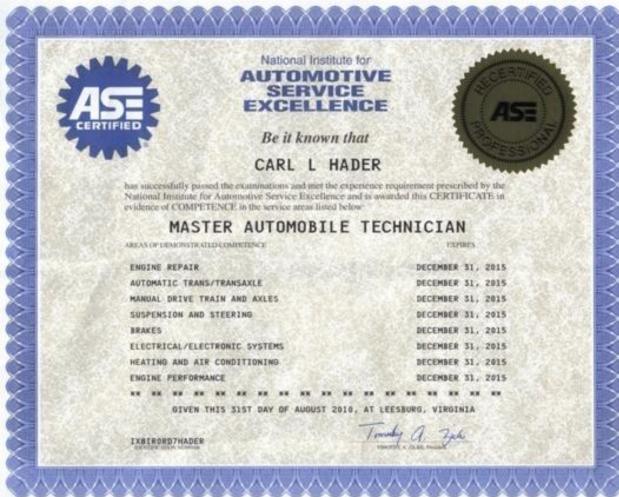




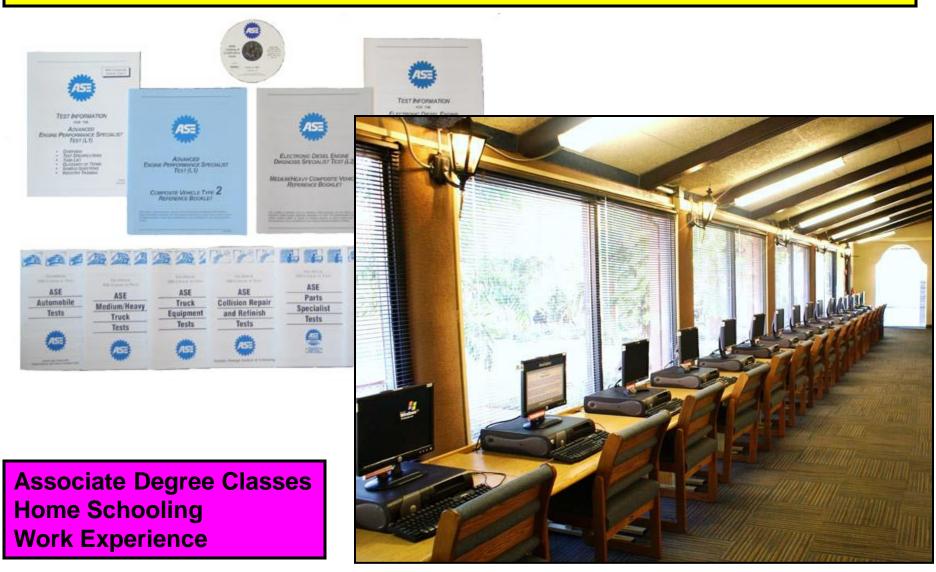
### 33. A automotive technician is certified in all 8 areas.







34. Two years of hands-on \_\_\_\_\_\_ is required for technician certification and retesting is necessary every five years. *Testing may be pencil & paper or web-based.* 



35. \_\_\_\_\_\_ is a system of pay in which a technician is paid for the amount of work done. It allows for accurate repair estimates to the customers and rewards productive technicians.

Flat Rate Pay

.1 hour = 6 minutes

Flat Rate Billing

If technician pay is \$22.00 per hour

and a job takes 2.5 hours

 $2.5 \times 22 = $55.00$  pay for the job

Does not include fringe benefit package

If Shop Flat Rate charge is \$100.00 per hour

and a job takes 2.5 hours

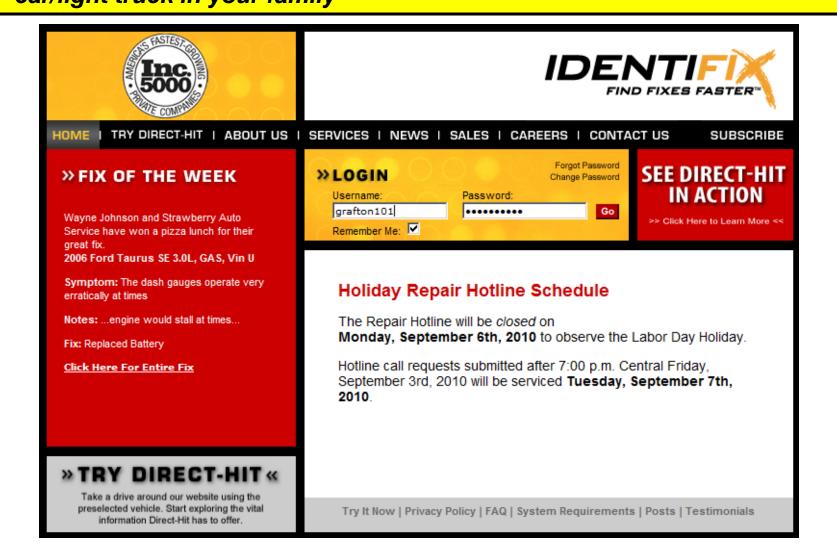
 $2.5 \times 100 = $250.00 \text{ for labor}$ 

Both parts & labor are taxed at 5.6%

 $5.6 \times 250 = $14.00 \text{ tax}$ 

36. Use <a href="www.identifix.com">www.identifix.com</a> to determine *flat rate time* to R&R the starter & the cost of a new starter.

Subtotal bill, figure in tax, and determine total cost for a: 2000 or newer car/light truck in your family



Information Available ▼		
Articles	Quick Fixes	
3	Repair-Tracs	
211	Hotline Archives	
14	Posted Fixes	
2	NHTSA Recalls	
171	<u>TSBs</u>	
0	<u>Fast Fixes</u>	
386	OBD-II Code Data	
5	Identifix Articles	
	Repair Info	
41	Wiring Diagram Groups	
384	Component Locations	
47	<u>Specifications</u>	
	Estimating Info	
Yes	MOTOR Parts & Labor	
No	CHILTON Labor	
Yes	Factory Scheduled Maintenance	
Yes	Maintenance Schedules	
Yes	Reliability Report	
	Hotline	
Yes	<u>Hotline Available</u>	

### MOTOR Parts & Labor: ALTERNATOR AUTOMATIC TRANSMISSION BODY HARDWARE BRAKES EMISSION SYSTEM AXLE AXLE ★ MAINTENANCE & LUBRICATION MANUAL TRANSMISSION REAR SUSPENSION STARTER PERMANENT MAGNET TYPE STEERING POWER, RACK & PINION ★ TRANSFER CASE UNIVERSALS & REAR AXLE

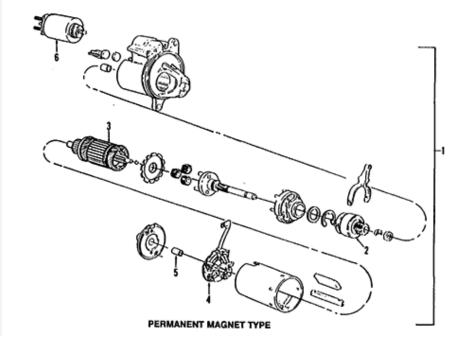
**MOTOR Parts** 

ATAS
¥
⊕ COOLING SYSTEM 2.9L, 3.0L, 4.0L
EMISSION SYSTEM
⊕ ENGINE 4.0L SOHC
EXHAUST SYSTEM
FRONT SUSPENSION 2WD, W/O BEAM AXLE
FRONT SUSPENSION 4WD, W/O BEAM AXLE
⊕ ♦ HVAC
★ MAINTENANCE & LUBRICATION
★ MANUAL TRANSMISSION
⊕ REAR SUSPENSION
□ (i) STARTER PERMANENT MAGNET TYPE
□ 🕼 STARTER
🖹 <u>All</u>
ARMATURE
BRUSHES
DRIVE
■ INTERLOCK SWITCH
SOLENOID RELAY
STARTER
STARTER DRAW
STARTER MOTOR CIRCUIT

MOTOR Labor			
	Skill Level	(Factory Time)	MOTOR Time
STARTER, OVERHAUL			
Ranger			
3.0L, 4.0L	Α	(1.6)	2.2
Notes: Includes: R&I Starter.			
STARTER, R&I			
Ranger			
3.0L, 4.0L	В	(0.5)	8.0
STARTER, R&R			
Ranger			
3.0L, 4.0L	В	(0.5)	0.8

	Mfg. Part No.	Price (MSRP) *
1-STARTER		
Ranger		
4.0L		
Auto Trans	7R3Z11002A	\$ 209.02
Manual Trans		
To 12/5/05	F87Z11002BARM	\$ 165.67

\* All listed Manufacturer Suggested Retail Prices (MSRP's) are in US Dollars



 Starter R & R: \_\_\_\_\_ Hour

 Starter Part #: \_\_\_\_\_

 Starter cost: \_\_\_\_\_

 Labor @ \$80/hour: \_\_\_\_

 Subtotal: \_\_\_\_\_

 Tax: \_\_\_\_\_

 Total: \_\_\_\_\_

